

神戸市外国語大学 学術情報リポジトリ

表紙・標題紙・執筆者一覧・奥付・裏表紙：
研究年報：第58号：Global Negotiation：
perspectives on teaching and learning

メタデータ	言語: English 出版者: 公開日: 2019-03-18 キーワード (Ja): キーワード (En): 作成者: メールアドレス: 所属:
URL	https://kobe-cufs.repo.nii.ac.jp/records/2437

This work is licensed under a Creative Commons Attribution-NonCommercial-ShareAlike 3.0 International License.





Kobe City University of Foreign Studies

Journal of Research Institute

2018

ISSN 0454-1073

Vol. **58**

Global Negotiation: Perspectives on Teaching and Learning

1

MUN Perspectives on Teaching and Learning: A Focus on Negotiation

Donna Hurst TATSUKI / Lori ZENUK-NISHIDE

7

Interest-Based Negotiation and MUN: Equipping Youth with Appropriate Tools for a Better World

Michiko KURODA

25

Research is Key to Model United Nations Writing, Negotiating and Public Speaking

Lori ZENUK-NISHIDE

55

ELF in MUN Negotiations: Problematizing the Native Speaker of English

Donna TATSUKI

77

Using *Getting to Yes* to Teach English, Negotiation, and Other 21st Century Skills

Barrie J. ROBERTS

95

Speech, Drama, Debate, Negotiation, and the Model United Nations

David KLUGE

123

Debating at School in Italy

Letizia CINGANOTTO

135

Improving Student Involvement in Discussions

Takara K. ALLAL-SUMOTO

157

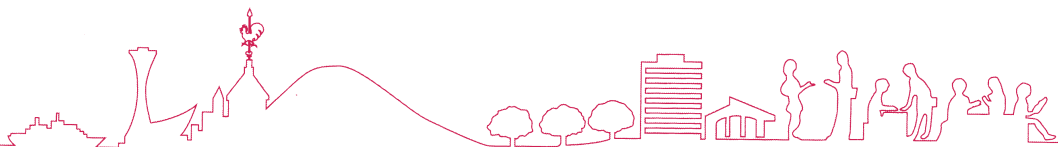
The Evolving Argument: Negotiating Improved Academic Writing Skills and Class Cohesion

Robert Joel DEACON

175

Negotiating the Challenges of Studying Abroad

Anthony C. TORBERT / Noriko NAKANISHI



Kobe City University of Foreign Studies

Journal of Research Institute

2018
Vol. **58**



Research Institute of Foreign Studies
Kobe City University of Foreign Studies

Journal of Research Institute, Vol. 58, 2018

Global Negotiation: Perspectives on Teaching and Learning

Edited by
Donna TATSUKI
Lori ZENUK-NISHIDE

Research Institute of Foreign Studies
Kobe City University of Foreign Studies
2018

CONTENTS

Donna Hurst TATSUKI / Lori ZENUK-NISHIDE MUN Perspectives on Teaching and Learning: A Focus on Negotiation	1
Michiko KURODA Interest-Based Negotiation and MUN: Equipping Youth with Appropriate Tools for a Better World	7
Lori ZENUK-NISHIDE Research is Key to Model United Nations Writing, Negotiating and Public Speaking	25
Donna TATSUKI ELF in MUN Negotiations: Problematizing the Native Speaker of English	55
Barrie J. ROBERTS Using <i>Getting to Yes</i> to Teach English, Negotiation, and Other 21st Century Skills	77
David KLUGE Speech, Drama, Debate, Negotiation, and the Model United Nations	95
Letizia CINGANOTTO Debating at School in Italy	123
Takara K. ALLAL-SUMOTO Improving Student Involvement in Discussions	135
Robert Joel DEACON The Evolving Argument: Negotiating Improved Academic Writing Skills and Class Cohesion	157
Anthony C. TORBERT / Noriko NAKANISHI Negotiating the Challenges of Studying Abroad	175

Contributors

Donna Hurst TATSUKI

Kobe City University of Foreign Studies

Michiko KURODA

Mercy College

Lori ZENUK-NISHIDE

Kobe City University of Foreign Studies

Barrie J. ROBERTS

University of California Berkeley

David KLUGE

Nanzan University

Letizia CINGANOTTO

National Institute for Documentation, Innovation, Educational Research

Takara K. ALLAL-SUMOTO

Konan University

Robert Joel DEACON

Nagoya University

Anthony C. TORBERT

Kobe Gakuin University

Noriko NAKANISHI

Kobe Gakuin University

(Names are listed according to the order of chapters)

研究年報 第 58 号 / Journal of Research Institute, Vol. 58

Global Negotiation: Perspectives on Teaching and Learning

編者 : Donna Tatsuki & Lori Zenuk-Nishide
Editors :

発行 : 2018 年 12 月 20 日
Issued : December 20, 2018

発行所 : 神戸市西区学園東町 9 丁目 1
神戸市外国語大学外国学研究所

Published : Research Institute of Foreign Studies, Kobe City University of Foreign Studies
9-1, Gakuen-Higashimachi, Nishi-ku, Kobe, Hyogo, 651-2187, Japan

印刷所 : 神戸市兵庫区下沢通 4-7-30
株式会社ルネック

